

Annual General Meeting 2025 Treasurer Report

Treasurer's Report Financial Year 2024-2025

The report from our Auditor EARTH ACCOUNTING is enclosed.

Balance Sheet At 30th June 2025 we had \$128,166 Total Equity compared to \$124,928 at 30th of June 2025. This takes into account liabilities associated with employee services.

Profit and Loss This financial year we show a small profit of \$3,238 compared to a small profit of \$895 last year (2024) and compared to a deficit of \$6,829 for the previous financial year (FYE2023).

To better understand how we restored balance in our books, accounting data shows that:

1. On the Income side:

- > The Trading Income has substantially increased from 145,549 last year to \$170,331 this year. While we note a profit increase generated by the Online classes (+22%) the income generated from main Classes including Kids Classes has also increased (a welcome change from last year's report): (+22.19%)
- > We see a small increase in the income generated from Events: \$7,490 this financial year compared to last year due to our main event Sweet 16 in November 2024.
- > It is encouraging to note that the income generated by the Memberships is remaining steady with lots of automatic renewals and many new members.
- ➤ Our Income from book sales have increased from \$7,436 to \$9,044.
- > The income this year is generated from our own activities, apart from a small grant of \$500 for our Bastille Day Event

2. On the Expenses side:

- > Most Cost of Sales accounts have increased (Room Hire, Teaching Contract Teachers, Events expenses). For clarification purposes, the post Teaching Contract Teachers (\$44,625) includes the Administration costs of our AF (currently \$30,000 per year).
- > A substantial increase in Employment Expenses (from \$65,099 last financial year to \$75,227 this financial year which is in line with the increase in income generated by our teaching)
- > Our Auditor Narelle has also cleared outstanding old debts accumulated on Xero/Oncord over the years. They could be doubled up transactions, bad debts or simply entry errors. This artificially reduces our net income by 1,786.

We continue to be in a comfortable financial situation, with **net assets of \$128,166** which is higher than last year (\$124,928). Figures show that we are successful in fulfilling our core mission of delivering quality teaching while developing our member base.

With a total income this year of **\$170,341**, we became liable for GST reporting as at 1st June 2025. However, bank interest is input-taxed and therefore NOT included in the GST turn-over calculation. With regards to Grants/Sponsorships, it would depend if the money received from the Grant/Sponsorship is used to boost sales, in which case it would enter in the calculation of the GST turn-over. Gift and Donations are NOT included in the GST Turn-Over calculation. The impact of the GST transition will be fully measurable at the end of the financial year 2026 and we will keep monitoring the transition.

My recommandations for the future would be:

- Monitor the GST Turn-over calculation very closely though for the new financial year (2025-2026)
- Accrued vigilance in making our classes more cost effective particularly in order for our classes to effectively absorb the GST liability. To achieve this, a strong marketing plan needs to be drafted.
- Committee reflexion on how to increase / diversify our income now that we do not have a limit in terms of the turn-over we generated.
- Continue to nurture the Membership income which is the cherry on the cake and can cover some of our unexpected invoices.
- Look at new sources of fundings (Grants, Fundraising, French government subventions). We have some good news in this respect for the current financial year with a \$2,000 grant received by the Dept of Social Services for our Volunteer Management Strategy, and \$2,000 received from the French Embassy to assist in our SAFE project (Soutien à nos Aînés Francophones Expatriés).
- In conclusion, this current financial year will be very interesting in terms of assessing the full impact of the GST transition. While we can expect that the transition year might translate in a deficit as at 30th June 2026, our capacity in diversifying our sources of income might reverse this trend.

This Treasurer's Report including the Auditor's Report is proposed for endorsement by the Committee.

Treasurer – Christopher Cantor

Statement:

The entity's financial records show that the entity has adequate bookkeeping processes in place to record and explain transactions correctly to enable a true and fair financial statement to be prepared.

Treasurer - Christopher Cantor

Dated - 5th December 2025